

DAY ONE
SEP.10

DIGITAL DAY 

DAY TWO
SEP.11

HEALTHY
FUTURE DAY 

ESG DAY 

DAY THREE
SEP.12

TALENT DAY 

10/09/2024



Strategic Insights for Ukraine's Reconstruction

Leveraging Slovak Involvement for Regional Growth

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April 16, 2022, Mariupol, Ukraine: The destroyed streets of the city, where battles took place between Russian soldiers and the defenders of Azovstal. Rebuilding Ukraine's infrastructure after the war is estimated to cost between 486 and 630 billion dollars.

Source: .týždeň / Maximilian Clarke / Getty Images

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Sli.do Poll

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Sli.do (# **on screen**):

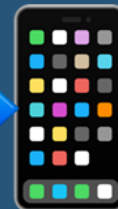
”What do you think is the biggest barrier for Slovak companies getting involved in Ukraine's reconstruction?”
(Pick up to 3 options)



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Infinite demand

Energy	Wind generation; Oil and gas; Biofuel and biomethane; Nuclear power; Peaking power including cogeneration; Solar generation; Hydrogen; Grids and interconnectors; Hydroenergy; Storages; Central heating
Transport and Logistics	Construction and restoration of roads, bridges and tunnels; Development of railway infrastructure, electrification; Renewal of passenger and freight rolling stock; Air transport; Public transport; Sea and river transport; Export logistics
Agrifood	Irrigation systems; Storages; Fruits & Vegetables production; Seeds; Plant protection products; Complex fertilisers; Nitrogen fertilisers; Dairy products; Meat products; Eggs & Chicken; Logistics; Oil & Fat; Vegetable proteins; Corn starch & Gluten; Machinery & equipment



Green Steel	Green steel products; DR-pellets, DRI, HBI; Mining and processing; Ferroalloys, Limestone; Recycling of waste ore processing
Critical Materials	Lithium; Titanium; Uranium; Tantal, Rare-earth elements; Graphite; Cobalt; Nickel, Beryllium, Aurum, Polymetal
Housing, reconstruction and building materials	Destroyed and Damaged Housing Compensation, Social and Affordable Housing Fund, Regional Water and Sanitation Improvement Project, Float glass factories

Pharmaceutical and Medical sectors	Creation of an enterprise for the production of vaccines and pharmaceutical, new medical facilities are private and PPP
ICT and digital sector	Infrastructure projects in information technologies, Human capital development, Products and services, Investment and export
Other	Mechanical engineering, Social security, Retail, Tourism, Financial services

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Slovakia's Role in Ukraine's Reconstruction

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Critical Opportunity: Ukraine's reconstruction offers Slovakia a key role in boosting regional stability and shared growth.

Strategic Edge: Slovakia's proximity and EU ties position it as a key partner in Ukraine's recovery.

Economic Boost: Reconstruction drives growth, jobs, and innovation for Slovakia.

Act Now: Urgent action is needed to seize funding, partnerships, and strategic gains.



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“United in Defence. United in Recovery. Stronger together”
– Motto of the URC2024 Conference in Berlin, June 2024.

Urgent Need for Engagement

Timely Opportunity:

Immediate involvement ensures Slovak entities gain a competitive edge in Ukraine's reconstruction.

Strategic Positioning:

Strengthens Slovakia's influence in Central Europe and aligns with EU interests.

Mutual Benefits:

Participation promotes economic growth, new partnerships, and regional stability.

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Call to action

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“Ukraine is an example of courage and determination, and our support for its recovery is an investment in the stability and future of all of Europe”
– *Katarína Mathernová, EU Ambassador to Ukraine, in her interview with .Týždeň, 30th August 2024*



“These efforts are not just about rebuilding; they are about building better, creating a future where Europe is more resilient, more connected, and more prosperous. There is a place for every company in this mission—whether through direct investments, partnerships, or other initiatives, your contribution can make a lasting difference.” –
Volodymyr Kuzyo, Deputy Minister of Economy of Ukraine, video address at the AmCham venue, 10th September 2024.

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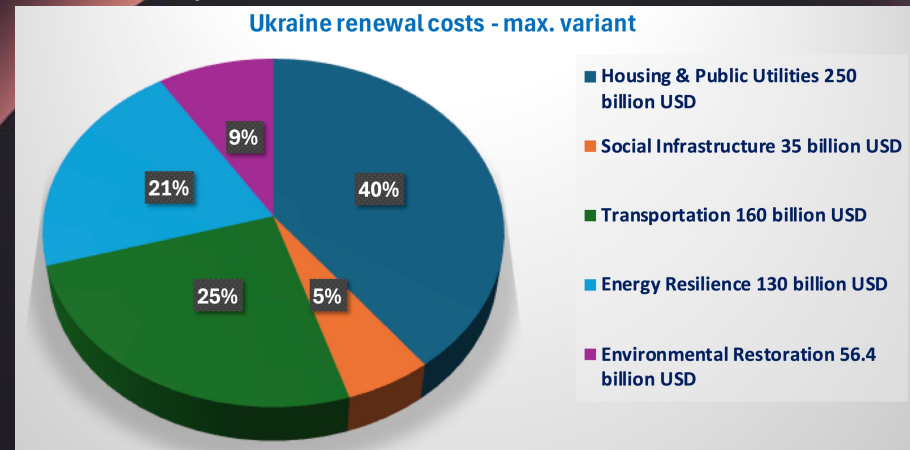
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Ukraine's Reconstruction: A Vast Opportunity

- **€143 billion** from the EU and **\$175 billion** from the US allocated to Ukraine's defence and recovery. Multiple other countries participate intensely.
- Ukraine recovery and renewal costs projected to exceed 630 billion USD
- Investment Guide by the Kyiv School of Economics identifies over **95 projects requiring \$25 billion** in funding (Energy, transport, logistics, agri-food, digital sectors) **NOW**, as mentioned by UA's Deputy Minister of Economy Kuzyo.
- **De-Risking Mechanisms:** International financial institutions and the Ukrainian government offer investment protection through war risk insurance, co-financing options, and streamlined procedures. The II. Pillar of Ukraine Facility - Ukraine Investment Framework



De-Risking Mechanisms

Recovery
e
- Berlin, Germany

DE-RISKING | CREATING AN ECOSYSTEM

	MIGA Multilateral Investment Guarantee Agency	DFC	European Bank for Reconstruction and Development	EU&G7 ECA UK Export Finance SEK Allianz Alma Tosco CESCE coface nexi KUKE sace bpi finance	UA ECA ECA Export Credit Agency	Sea Cargo Marsh LLOYDS	NEW Insurance Facility DFC
RISK TYPES COVERED	A B C	A B C E	D E	A B C	E	D	A B C E
PERSONS/ ASSETS COVERED	International investors only	Ukrainian and international investors	Ukrainian and international investors	International investors (except for KUKE which provides options also for Ukrainian investors)	Ukrainian and international investors (provided they export Ukrainian goods)	Black sea shipments	Ukrainian and international investors
BACKED BY	Ministry of Economy, IFI/DFI Trust Funds & Int'l Donors	IFI/DFI Trust Funds & Int'l Donors	IFI/DFI Trust Funds & Int'l Donors	Foreign governments	Ministry of Economy	Ministry of Economy	DFC
STATUS	✓	✓	🔄	✓	🔄	✓	🔄

LEGEND: POLITICAL | PROPERTY DAMAGES & FINANCIAL DEFAULT

A POLITICAL VIOLENCE B INCONVERTIBILITY C EXPROPRIATION D GOODS IN TRANSIT / STORAGE E FINANCIAL LIABILITIES ✓ AVAILABLE 🔄 UNDER DEVELOPMENT

Slovakia's Strategic Role

Unique Positioning:

Slovakia is strategically located

Regional Leadership Potential:

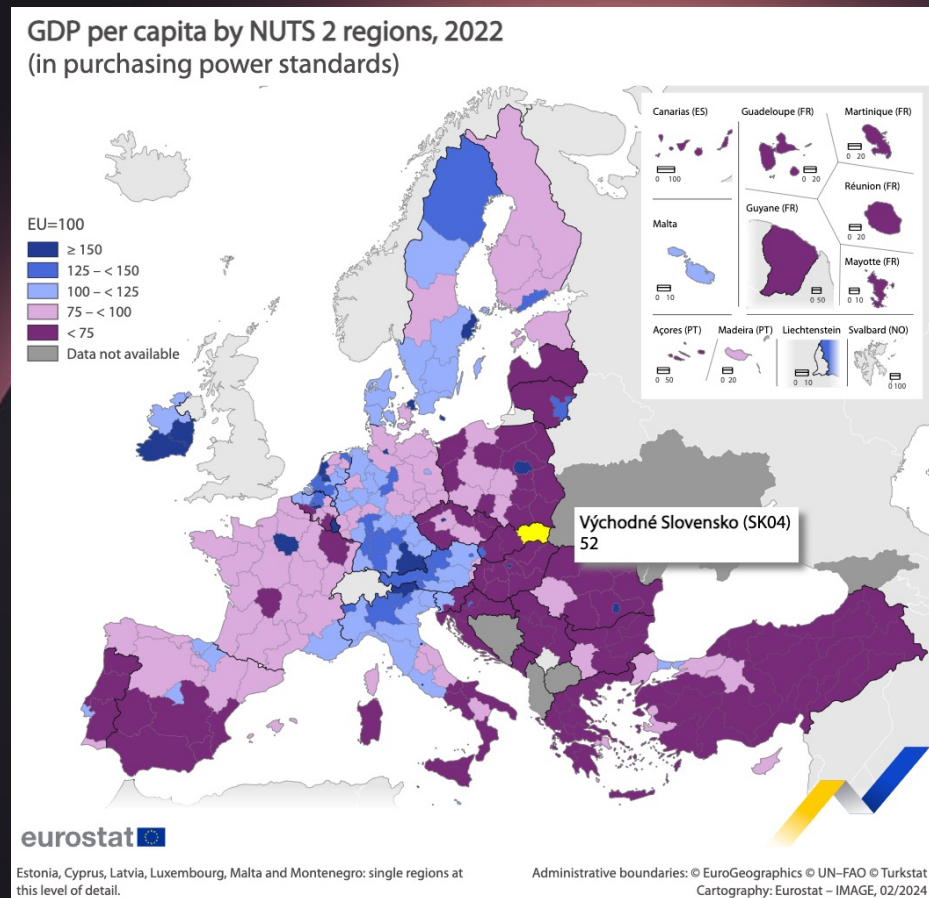
Slovakia can strengthen its political influence within the EU

Strengthening Stability:

Supporting Ukraine's reconstruction promotes long-term peace and economic stability in Europe.

Securing growth:

SK04 EU region – East Slovakia (Košice and Prešov) will get major boost it desires for years



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Leveraging Opportunities for Growth

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Mitigate Risks: Use international de-risking tools (like MIGA) to protect investments in Ukraine.

Harness Local Insights: Partner with Ukrainian firms for market know-how and project success.

Target High-Growth Sectors: Invest in green tech, e-governance, and digital innovation.

Drive Innovation: Create hubs and clusters with Ukrainian entities for economic integration.

Expand Regional Influence: Build cross-border networks to unlock shared opportunities.

Embrace Digital Transformation: Support Ukraine's digital shift to tap into new markets.



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CIPE Study - Snapshot of the Reality

Purpose of the Study:

Support Slovak **private sector involvement** in Ukraine's reconstruction.

Address immediate recovery needs and foster **long-term sustainable development**.

Methodology:

Conducted **25 structured interviews** with diverse stakeholders: including public officials, private sector leaders, local businesses, chambers of commerce, business associations, NGOs focused on economic development, and international institutions.

Developed a detailed **stakeholder map** to identify strategic alliances and simplify collaboration.

Scope of the Study:

Geographic focus: Slovak **border regions** (Prešov and Košice) due to proximity to Ukraine.

Sectoral focus: Infrastructure, technology, education, and industry (manufacturing, energy).

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Strategic Engagement and Economic Reconstruction: Opportunities
for Slovak Private Sector Involvement in Ukraine's Recovery
A Comprehensive Analysis for Collaborative Growth

CENTE

Dated:
April 3rd

Sli.do Poll - results

You think that ...n

.... the biggest barriers for Slovak companies getting involved in Ukraine's reconstruction are:

- 1.
- 2.
- 3.



Key Challenges (1/2)

Bureaucratic and Regulatory Obstacles:

Complex and inconsistent bureaucratic processes in both Slovakia and Ukraine create significant real or perceived barriers to business operations and project execution.

Administrative inefficiencies and differences in regulations between EU standards and Ukrainian laws create significant hurdles for businesses, complicating compliance and project implementation.

Frequent regulatory changes in Ukraine create uncertainty for foreign investors, complicating business planning and increasing compliance costs, making it challenging to engage effectively in reconstruction.

Political Sensitivity and Risk Aversion:

Geopolitical tensions and domestic political situations affect willingness and ability to engage in Ukraine.

Cautious approaches arise from the perception of high risks associated with Ukraine's instability.

Mistrust between Ukrainian and Slovak entities, due to negative experience and lack of up-to-date information, limits the establishment of partnerships.

Key Challenges (2/2)

Financial Constraints:

Significant lack of financial tools tailored to the needs of Slovak SMEs, with insufficient government support for operations in unstable regions.

The absence of effective mechanisms to mitigate risks and support investment holds back more aggressive engagement.

Limited access to EU funds and private financing options due to insufficient awareness and understanding of available financial instruments.

Information and Communication Gaps:

Critical lack of clear information and guidance for Slovak companies on navigating the Ukrainian market, complicating strategic decision-making and engagement efforts.

Lack of established communication channels between Slovak businesses and Ukrainian authorities, resulting in misunderstandings and missed opportunities for collaboration.

Lack of co-ordination and support from the Slovak government.

High Urgency & High Impact Solutions

Enhancing Coordination and Strategy:

Establish a dedicated task force or working group, with a clear leadership, to align Slovak efforts with EU and international strategies. This ensures efficient coordination among Slovak entities, international institutions, and the private sector, maximizing early involvement and impact.

Developing Tailored Financial Instruments:

Introduce specific financial tools like credit guarantees, risk mitigation instruments, or insurance schemes. Collaborate with EXIMBANKA and international financial bodies to provide essential funding and risk-sharing mechanisms (not only) to Slovak SMEs.

These solutions address the immediate needs and can create significant positive effects in the short term.

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Medium Urgency & Impact Solutions

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Promoting Public-Private Partnerships:

Prioritize partnerships in high-impact sectors (infrastructure, energy, digital transformation).
Leverage EU grants and loans and collaborate with Ukrainian firms to benefit from local insights, increasing chances of project success.

Facilitating Knowledge Sharing and Capacity Building:

Address regulatory and market entry challenges through regular workshops, training programs, and digital platforms. Encourage collaboration with Ukrainian counterparts to build understanding and capacity for Slovak entities.

These solutions are important but may take slightly longer to implement, offering substantial benefits in the medium term.



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Lower Urgency but High Strategic Importance

Fostering Innovation and Collaboration:

Establish innovation hubs and clusters with Ukrainian entities to foster regional economic integration. Focus on sectors like green technologies and digital transformation to drive innovation and long-term growth.

Leveraging Digital Tools and Platforms:

Promote Slovak participation in Ukraine's digital transformation efforts by supporting technological advancements and new market opportunities. Ensure alignment with EU digital policies and standards to strengthen strategic ties.

These solutions may take longer to show results but are critical for long-term strategic alignment and growth.

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Proposed Solutions – Leveraging CIPE's Role

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Utilize CIPE's Strategic Guidance: Leverage insights from CIPE to navigate complex market conditions, ensuring effective Slovak engagement in Ukraine's recovery.

Enhance Policy Advocacy: Partner with CIPE to promote simplified regulations, advocate for policy changes, and improve access to EU funding.

Foster Collaborative Networks: Utilize CIPE's connections to build public-private partnerships and alliances between Slovak and Ukrainian entities, utilising the available international funding.

Promote Capacity Building: Work with CIPE to provide targeted training and resources for Slovak SMEs on Ukrainian market dynamics.



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Next Steps: Engage Now

Strengthen Slovakia's Strategic Position:

Engage actively in Ukraine's reconstruction to boost Slovakia's regional influence and economic growth.

Follow CIPE's Roadmap:

Use CIPE's guidance to identify key sectors, build strategic partnerships, and navigate opportunities.

Leverage EU Funding:

Access available EU funds and incentives to mitigate risks and accelerate involvement.



Act Now: Steps to Engage

Engage Immediately:

- Follow CIPE's roadmap to identify strategic opportunities and navigate entry points in Ukraine's reconstruction.

Take Specific Actions:

- **Form Alliances:** Collaborate with Ukrainian firms and international partners to enhance local market insights and operational success.
- **Access EU Funds:** Utilize EU funding mechanisms, such as the Ukraine Facility, to reduce financial risks.
- **Advocate Policies:** Work with CIPE to promote favorable policies and reduce bureaucratic hurdles that hinder Slovak participation.

Resources Available:

- CIPE guidance on best practices, EU and other international funding opportunities, and partnership networks to support strategic engagement.